1st Quarterly Report

30th Sep 2021 (Un - Audited)





TARIQ GLASS INDUSTRIES LIMITED

An ISO 9001:2015 Certified Company FSSC 22000 Certified Company



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Company Information

BOARD OF DIRECTORS

| CHAIRMAN MANAGING DIRECTOR / CEO | MR. MANSOOR IRFANI MR. OMER BAIG | |
|--|---|--|
| DIRECTORS | MR. MOHAMMAD BAIG MR. SAAD IGBAL MS. RUBINA NAYYAR MR. MUHAMMAD IBRAR KHAN MR. FAIZ MUHAMMAD | INDEPENDENT DIRECTOR INDEPENDENT DIRECTOR |
| CHIEF FINANCIAL OFFICER COMPANY SECRETARY | MR. WAQAR ULLAH MR. MOHSIN ALI | |
| HUMAN RESOURCE & REMUNERATION COMMITTEE | MR. FAIZ MUHAMMAD MR. OMER BAIG MS. RUBINA NAYYAR | CHAIRMAN MEMBER MEMBER |
| AUDIT COMMITTEE | MR. FAIZ MUHAMMAD MS. RUBINA NAYYAR MR. MANSOOR IRFANI | CHAIRMAN MEMBER MEMBER |
| AUDITORS | CROWE HUSSAIN CHAUDHURY CHARTERED ACCOUNTANTS, LA | |
| LEGAL ADVISOR | KASURI AND ASSOCIATES, LAHO | DRE |
| CORPORATE CONSULTANTS | MR. RASHID SADIQ M/S R.S. CORPORATE ADVISORY | , LAHORE |
| TAX CONSULTANTS | YOUSAF ISLAM ASSOCIATES, LA | HORE |
| BANKERS | AL-BARAKA BANK (PAK) LTD ALLIED BANK LTD ASKARI BANK LIMITED BANK ALFALAH LTD BANK ALHABIB LTD FAYSAL BANK LTD HABIB BANK LTD HABIB BANK LTD MCB BANK LIMITED | MEEZAN BANK LIMITED NATIONAL BANK OF PAKISTAN PAKISTAN KUWAIT INVESTMENT CO., (PVT) LTD SAMBA BANK LTD STANDARD CHARTERED BANK (PAK) LTD THE BANK OF KHYBER THE BANK OF PUNJAB UNITED BANK LTD |
| SHARES REGISTRAR | SHEMAS INTERNATIONAL (PVT) 533-Main Boulevard, Imperial Garde Paragon City, Barki Road, Lahore. Ph: +92-42-37191262 E-mail: info@shemasinternational. | en Block, |
| REGISTERED OFFICE | 128-J, MODEL TOWN, LAHORE. UAN: 042-111-34-34-34 FAX: 042-35857692 – 35857693 E-mail: info@tariqglass.com WEB: www.tariqglass.com | |
| WORKS | 33-KM, LAHORE/SHEIKHUPURA TEL: (042) 37925652, (056) 350063 FAX: (056) 3500633 | |

VISION STATEMENT



To be a premier glass manufacturing organization of International standards and repute, offering innovative value-added products, tailored respectively to the customer's needs and satisfaction. Optimizing the shareholder's value through meeting their expectations, making Tariq Glass Industries Limited an "Investor Preferred Institution" is one of our prime policies. We are a "glassware supermarket" by catering all household and industrial needs of the customers under one roof.

MISSION STATEMENT



To be a world class and leading company continuously providing quality glass tableware, containers and float by utilizing best blend of state of the art technologies, highly professional staff, excellent business processes and synergistic organizational culture.

Directors' Review

The Directors of the Company present before you their review together with the un-audited interim financial statements of the company for the first quarter ended September 30, 2021.

Financial and Operational Performance:

The revival of economic activities all over the world has increased the prices of commodities unprecedentedly. thus, putting inflationary pressure globally. However, the rate of expansion has remained slow, might be due to the spread of Corona Virus Delta (Indian) variant in some countries. The revival of economic activities domestically, has increased imports mainly due to increase in raw materials for consumer and capital goods. Albeit there are some downside risks to the outlook of Pakistan's economy associated with rising international commodity prices, new variants of virus and geopolitical dynamics especially post August 15 scenario, emerged in Afghanistan.

By the grace of Almighty Allah, the Company is maintaining its trend of growth and recorded marvelous increase in sales and the profitability. The Company has registered net sales of Rs. 6,685 million with after tax profit of Rs. 1,156 million for the period under report as compared to the corresponding period's figure of Rs. 4.104 million and Rs. 401 million respectively. The EPS for the period under review is Rs. 8.39 as against Rs. 2.91 (Restated) of the same period of last year. The results of period under report in comparison to the corresponding period reveals that the growth in top line revenues is 63% and increase in the bottom-line profitability and EPS is 188%. The higher sales volumes and profitability are attributable to the successful commercialization of second Float Glass Plant of the Company (Float Glass Unit-2 with a capacity of 500 metric tons per day) on May 31, 2021.

A brief summary of the financial results for the period under report is as under:

| | Three Months Ended September FY-2021-2022 FY-2020-20 | | |
|--|--|----------------------------|--|
| Sales – net Gross profit Operating profit Profit before tax | 6,685 1,878 1,714 1,540 | 4,104 831 682 563 | |
| Profit after tax Earnings per share – basic and diluted – Rupees | 1,156 8.39 | 401 (Restated) 2.91 | |

(Million Rupees)

By the grace of Allah Almighty, the Company's Tableware and Float Glass production facilities were fully operational during the period under report. The Company has prepaid a portion of long term loans amounting to Rs. 463.751 to the financier banks during the period under consideration.

Future Outlook:

The substantial rise in international commodity and oil prices is the major reason of increase in our import bill, which has put pressure on the Pakistani rupee. The increase in oil prices in concert with hefty devaluation of Pakistani rupee will adversely affect the cost of production in future. The Monetary Policy Committee (MPC) decided to raise the policy rate by 25 basis points to 7.25 percent in last Monetary Policy decision announced as on September 20, 2021, this will impact the finance cost in forthcoming quarters. Further, changing geopolitical situation is also building pressure on domestic production and the money market.

In order to adhere the Company's value addition and cost reduction strategies, your Company is focusing on completion of following projects:

- New Spectrum Mirror Coating Line has been installed and is under trial production. With the induction of Spectrum Technology the Company will be able to feed superior quality of Mirror Glass of varied thicknesses and sizes to the market.
- Brand New High Speed Double Gob Press Machine has been commissioned, the bumper production is attained resulting in higher production efficiency with massive cost controls.



- New Six Colour Pad Printing Production Line is being installed, it will help in high speed printing with perfection and resolve issues of printing efficiencies.
- Brand New Goblet Stretch Machine is being imported, it has been shipped on board and will reach at site in next month. This machine has vital importance in gaining value added production and higher revenues.
- Solar Power Plant of 1 MW capacity is under course of installation progressively, it will start supplying electricity by the end of next month and help in controlling the increasing cost of power.

The Company's existing furnaces of one of the Tableware Plant (140 metric tons per day) and the Float Glass Plant (Unit-1 with a capacity of 550 metric tons per day) have completed their useful campaign life but so far production performance of both these furnaces is satisfactory. However, these furnaces can be closed for major repair in the month of December-2021 or January-2022. During rebuild of tableware furnace the capacity increase has been planned from the existing 140 metric tons per day to 200 metric tons per day. The additional production capacity of the Tableware producing furnace will not only cater the needs of tableware market but also meet the growing demand of glass container for industrial consumers of food and beverage industry.

The Board of Directors of your Company express their gratitude to all stakeholders including our valued shareholders, employees, customers, suppliers and financial institutions for their co-operation, encouragement and continued support to strengthen the Company.

For and on behalf of the Board

Lahore, October 28, 2021

MANSOOR IRFANI Chairman

OMER BAIG Managing Director / CEO

ڈائر بکڑان کاجائزہ

طارق گلاس انڈسٹر پر کمپٹٹر کے ڈائر کیٹٹر زیالی سال 2022ء -2021ء کی بہل سہد مائ کی مدت جو کہ 30 تتمبر 2021ء کو اختتام پر برہوئی ہے ہے متعلق عبوری جائزہ پیش کرتے ہوئے مسرت محسوں کرتے ہیں۔

كاروبارى اور مالياتي كاركردگي يه متعلق نقطهُ نظر:

یوری دنیامیں معاشی سرگرمیوں کی بھالی کی دجیہ سے اشیاء کی قیمتوں میں غیر معمولی اضافیہ ہوا ہے اس طرح عالمی سطح پرمہنگائی کا دیاؤ بڑھر ہاہے۔ تا ہم انڈین ساختہ ڈیلٹا دائزس کے کچھما لک میں پھیلاؤ کی دجہ ہے عالمی سطح پرتر تی کی رفتارست روی کا شکار ہے۔ یا کتان میں بھی داخلی سطح پرمعا ثی سرگرمیوں میں تیزی آئی ہےجس دجہ ہے۔ اشیائے صارفیون اور صنعتی سامان میں استعمال ہونے والے خام مال کی طلب میں اضافہ ہوا میتجاً درآ مدات میں اضافہ ہوا ہے۔اگر چہر یا کنتانی معیشیت کسی حد تک بحال ہوئی ہے کیکن اس کو کچھ خطرات بھی در پیش ہیں جن میں مین الاقوامی سطح پراشاء کی بڑھتی ہوئی قبیتیں خاص کرآئل کی قبیتیں، کروناوائرس کی نئ فاقسام اورتبدیل ہوتے جیو پولٹیکل منظرنا ہے خاص طور پر15اگست کے بعدا فغانستان کی تبدیل ہوتی صورتحال نمایاں ہیں۔

الله تعالی کےفضل وکرم ہے کمپنی نے ترقی کے ربحان کو برقر اررکھتے ہوئے مجموعی فروختگی اور خالص منافع میں شاندار کا میابیاں حاصل کی ہیں۔زیر جا کز ہدت کے دوران ممپنی نے 6,685 ملین رویوں کی خالص فروختگی اورئیکس کی اوائیگی کے بعد کا منافع 1,156 ملین روبے حاصل کیا۔ جبکہ گزشتہ سال کی ای مدت میں حاصل ہونے والی خالص فروختگی 4.104 ملین روپےاورٹیکس کی ادائیگی کے بعد کامنافع 40 ملین روپے تھا۔ مینی کی آمدنی فی حصص 8.39روپے رہی جس کااگر پچھلے سال کی ای مدت ہے موازنہ کیا جائے تو وہ91. 2روپے(ریٹیڈ) فی تصص تھی۔اگرزیر جائزہ مدت کی مجموعی فروختگی اورمنافع کا نقابلی جائزہ پچھلے سال کی ای مدت میں ہونے والی مجموعی فروختگی اورمنافع سے کیا جائے تو مجموع فرفتگی میں 63 فیصداضا فدوا تع ہوا ہے جبکہ ٹیکس کی ادائیگی کے بعد خالص منافع اورآ مدنی فی حصص میں 188 فیصداضا فدریکارڈ کیا گیا ہے۔ سمپنی کی سہد ماہی فروختگی اور منافع میں شانداراضافہ کمپنی کے نئے جدیدترین فلوٹ گلاس بلانٹ (پینٹ-2) کی کامیانی کی دجہ ہے ممکن ہوا جس کی کمرشلا ئزیشن مورخہ 31 مئی2021ء کوانحام دی گئی تھی۔ کمپنی کے مالی سال 2022ء - 2021ء کی بہلی سید ماہی کی مدت جو کہ 30 متمبر 2021ء کو اختتام پزیر ہوئی ہےاں میں مالیاتی کارکرد گی کاذیل میں خلاصہ پیش ہے:۔ (رقم ملین رویوں میں)

| | - # - 1 | |
|---------------------|---------------------|---------------------------------------|
| نوماه کی مدت اختثام | نوماه کی مدت اختتام | تفصيل |
| 30 تتبر2021ء-2020ء | 30 تمبر2022ء-2021ء | سين |
| 4,104 | 6,685 | غالص فروختگی |
| 831 | 1,878 | مجموعي منافع |
| 682 | 1,714 | آ پریٹنگ منافع |
| 563 | 1,540 | نیکس کی ادائیگی ہے پہلے کا منافع |
| 401 | 1,156 | تیکس کی ادائیگی کے بعد کا خالِص منافع |
| 2.91(ريىشىيەر) | 8.39 | آ بدنی فی حصص (رویوں میں) |

الله تعالی کے فضل وکرم سے مذکورہ مدت کے دوران کمپنی کے ٹیبل و بیر اورفلوٹ گاس بنانے والے تمام پیداداری بیانٹ مکمل طور پر آپریشنل رہے۔ کمپنی نے زیر جائزہ مدت کے دوران کچھ طویل مدتی قرضے مالیاتی 463.751 ملین رویے مالیاتی اداروں کومقررہ مدت سے پہلے ادا کردیئے ہیں۔

مستقبل كيحوالي سي نقطة نظر:

مین الاقوامی سطح پراشیاءاورتیل وگیس کی قبیتوں میں خاطر خواہ اضافہ ہمارے درآمدی سطح پر بلوں میں اضافے کی بڑی وجہ ہے جس کی وجہ سے پاکستانی روپیہ دباؤ کا شکار ہے۔ پاکتانی روپیہ کی قدر میں خنیم کی کے ساتھ ساتھ تیل وگیس کی قیتوں میں اضافہ متعقبل میں پیداوار کی لاگت میں اضافے کا موجب بنیں گے۔ مانیٹری پالیسی ممیٹی (ایم بی ی) نے20 متبر2021ء کو بالیسی ریٹ کو25 پیسس پوئنٹ بڑھا کر25. 7 فیصد کرنے کا فیصلہ کیا۔ایم بی سی کے اعلان کردواس فیصلے ہے آئندہ سہہ ماہیوں میں فنانس کی لاگت بھی متاثر ہوگی۔مزید برآں جغرافیائی وسیای صورتحال تبدیل ہونے سے مُلکی پیداواراورمنی مارکیٹ بربھی دیاؤبڑھ رہاہے۔

- کمپنی کی ویلیوانڈیشن اورلاگت میں کی کی حکمت عملیوں کو نافذ لعمل بنانے کیلئے درجہ ذیل پراجیکٹس کی بخیل پر توجہ مرکوز کی گئی ہے:-
- 1) شاندارتم کے آئنے بانے کیلئے پیکٹرم کونگ لائن کی تنصیب کی ٹی ہے اور آز مائٹی پیداوار حاصل کی حاربی ہے۔ پیکٹرم ٹیکٹالوجی کی شولیت کی وجہ ہے کمپنی کے اعلی معار کے آ ئىغىمختلف موٹائيوں اورسائز وں ميں ماركيٹ ميںميسر ہونگے۔
- 2) سمپنی نے برانڈ نیو مائی سیڈ ڈیل گوپ رلیں مشین کی تنصیب مکمل کر لی ہے اوراُس ہے بمیر پیداوار حاصل کی حاربی ہے۔جس کے نتیجے میں لاگت کوئٹر ول کرنے کے ساتھ ساتھ مجموعی کارکردگی میں بھی پہتری آئی ہے۔
- 3) چھر(6) کارپیڈیر ننگ پروڈکشن لائن کی تنصیب عمل میں لائی جارہی ہے۔اس کی دجیسے پرنٹنگ کی رفتار میں خاطر خواہ تیزی آ جائے گی اور پریٹنگ پراسیس میں جھی جذت آئے گی جس کی وجہ ہے برنٹنگ کی افادیت کے مسائل میں کمی لائی جاسکے گی۔
- 4) کمپنی ایک برانڈ نیوگوباٹ سڑجی مشین درآ مد کررہی ہے جبکہ مشین کی تربیل بھی عمل میں لائی جانجی ہے اور بیا گلے ماہ فیکٹری میں پنچی جائے گی (انشاءاللہ)۔وملیوالیڈ ڈیپداوار کے حصول اور زیادہ آید نی حاصل کرنے میں اس مثین کی بہت افادیت ہے۔
- 5) سکینی کے 1 میگاواٹ صلاحیت کے حامل سولریاوریلانٹ کی تنصیب مرحلہ وار جاری ہے۔ یہ بلانٹ ایکے مہینے کے آخرتک بکلی کی فراہمی شروع کردے گا۔ بہولریاوریلانٹ بکلی کی بڑھتی ہوئی قیت کنٹر ول کرنے میں معاون ثابت ہوگا۔

کمپنی کےفلوٹ گلاں بلانٹ (بینٹ۔1) کی فرنس (550 میٹرکٹن یومیہ)اورٹیبل وئیر کی ایک پیداواری فرنس (140 میٹرکٹن یومیہ)اگر جداین پیداواری مدت مکمل کر چکی ہں مگراہجی بھی اِن فرنس کی پیداداری صلاحیت تبلی بخش ہے۔ تاہم ،ان فرنس کوقعیر ومرمت کیلئے دسمبر 2021ء ما جنوری2022ء میں بند کیا حاسکتا ہے۔ ٹیبل وئیر کی قعمے نوء کے دوران فرنس کی پیداواری گنجائش 140 میٹرک ٹن پومہ ہے بڑھا کر 200 میٹرک ٹن پومہ کرنے کی منصوبہ بندی کی گئی ہے۔ٹیبل وئیرفرنس کی اضافی پیداوار نیصرف ئیبل وئیر مارکیٹ کیضر وربات کو بورا کرے گی بلکےخوراک اورمشر وبات کی صنعت کے سنتی صارفین کی کنٹینرز پراڈکٹس کی بڑھتی ہوئی ما نگ کوبھی بورا کرے گی۔

سمپنی کے ڈائر یکٹرزتمام سٹیک ہولڈرز بشمول ہمارے قابل قدرتصص یافتیگان، ملاز مین،صیار نوین،سیلائرزاور مالیاتی اداروں کے تبدول سے مشکور ہیں،جن کے تعاون اور عوصلہ افزائی کی وجہ سے مینی استحکام کے ساتھ کا میانی کا سفر جاری رکھے ہوئے ہے۔

بورڈ آ ف ڈائر یکٹرز کی جانب ہے

| عمر بیک | منصورعرفاني | |
|---------------------------|-------------|----------------------------|
| منجنگ ڈائر یکٹر 1 سیای او | چيئر مين | ارخ:28 اكتوبر2021ء، لا ہور |

Condensed Interim Statement of **Financial Position**

As at September 30, 2021

| | | (Un-audited) September 30, 2021 | (Audited) June 30, 2021 |
|---|-------------|---|---|
| ASSETS Non-current assets | Note | Rupees | Rupees |
| Property, plant and equipment Intangible assets Long term deposits | 5 | 13,278,225,349 14,044,748 67,174,526 | 12,915,471,343 15,353,430 68,573,668 |
| Current assets | | 13,359,444,623 | 12,999,398,441 |
| Stores and spare parts Stock in trade Trade debts Advances, deposits, prepayments and other Cash and bank balances | receivables | 971,504,131 3,134,678,708 1,568,067,512 313,536,651 552,872,840 | 992,376,917 2,472,663,286 1,158,143,182 355,111,253 799,381,739 |
| | | 6,540,659,842 | 5,777,676,377 |
| Total assets | | 19,900,104,465 | 18,777,074,818 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorized share capital 500,000,000 ordinary shares of Rs. 10 each | | 5,000,000,000 | 5,000,000,000 |
| Issued, subscribed and paid-up capital 137,733,750 ordinary shares of Rs. 10 each Share premium Unappropriated profit Surplus on revaluation of freehold land Loan from director | | 1,377,337,500 410,116,932 7,317,984,749 2,515,984,264 135,000,000 | 1,377,337,500 410,116,932 6,161,993,532 2,515,984,264 135,000,000 |
| Shareholders' equity | | 11,756,423,445 | 10,600,432,228 |
| Non-current liabilities | | | |
| Long term finances Deferred taxation Lease liabilities Long term payable | | 3,147,616,930 693,958,477 - - | 3,709,305,492 720,533,745 934,641 2,398,832 |
| Current liabilities | | 3,841,575,407 | 4,433,172,710 |
| Trade and other payables Contract liabilities Unclaimed dividend Accrued mark-up Current portion of long term liabilities Short term borrowings Taxation | | 2,104,148,094 303,055,307 8,770,492 48,801,418 678,651,461 1,124,045,814 34,633,027 | 2,130,405,982 289,950,557 8,770,492 57,753,362 400,492,024 856,097,463 |
| | | 4,302,105,613 | 3,743,469,880 |
| Total equity and liabilities | | 19,900,104,465 | 18,777,074,818 |
| Contingencies and commitments | 6 | | |

The annexed notes from 1 to 12 form an integral part of these financial statements.

October 28, 2021 Lahore

MANSOOR IRFANI CHAIRMAN

OMER BAIG MANAGING DIRECTOR / CEO

WAQAR ULLAH CHIEF FINANCIAL OFFICER



Condensed Interim Statement of Profit or Loss Account (Un-audited)

For the Quarter Ended September 30, 2021

| | | September 30, 2021 Rupees | September 30, 2020 Rupees |
|--|---|----------------------------------|----------------------------------|
| Revenue Cost of sales | 7 | 6,684,762,597 (4,807,047,661) | 4,103,821,346 (3,272,554,804) |
| Gross profit | | 1,877,714,936 | 831,266,542 |
| Administrative expenses Selling and distribution expenses | | (85,774,720) (78,369,251) | (69,427,948) (79,525,176) |
| | | (164,143,971) | (148,953,124) |
| Operating profit | | 1,713,570,965 | 682,313,418 |
| Other income | | 36,491,356 | 706,306 |
| Other expenses Finance cost | | (114,109,864) (96,312,223) | (44,023,046) (75,908,208) |
| Profit before taxation | | 1,539,640,234 | 563,088,470 |
| Taxation | | (383,649,017) | (161,685,976) |
| Profit for the period | | 1,155,991,217 | 401,402,494 |
| Earnings per share - basic and diluted | | 8.39 | Restated 2.91 |

The annexed notes from 1 to 12 form an integral part of these financial statements.

October 28, 2021 Lahore

MANSOOR IRFANI OMER BAIG WAQAR ULLAH
CHAIRMAN MANAGING DIRECTOR / CEO CHIEF FINANCIAL OFFICER

Condensed Interim Statement of Comprehensive Income (Un-audited)

For the Quarter Ended September 30, 2021

| | September 30, 2021 Rupees | September 30, 2020 Rupees |
|---|---------------------------------|---------------------------------|
| Profit for the period | 1,155,991,217 | 401,402,494 |
| Other comprehensive income for the period | - | - |
| Total comprehensive income for the period | 1,155,991,217 | 401,402,494 |

The annexed notes from 1 to 12 form an integral part of these financial statements.



WAQAR ULLAH CHIEF FINANCIAL OFFICER

Condensed Interim Statement of Changes in Equity

For the Quarter Ended September 30, 2021

| | | Total |
|----------------|----------------|---|
| | Revenue | Unappropriated profit |
| Reserves | | Loan from director |
| Resi | Capital | Surplus on revaluation of freehold land |
| | | Share |
| Share a energy | Olai e capital | Issued, subscribed and paid-up capital |

Balance as at June 30, 2020 (Audited)

Profit for the period ended September 30, 2020 Other comprehensive income for the period

Total comprehensive income

Balance as at September 30, 2020 (Un-audited)

Profit for the period ended June 30, 2021 Other comprehensive income for the period

Bonus shares issued during the period Total comprehensive income

Balance as at June 30, 2021 (Audited)

Profit for the period ended September 30, 2021 Other comprehensive income for the period

Total comprehensive income

Balance as at September 30, 2021 (Un-audited)

The annexed notes from 1 to 12 form an integral part of these financial statements.

| 11,756,423,445 | 7,317,984,749 | 135,000,000 | 2,515,984,264 | 410,116,932 | 1,377,337,500 |
|----------------|---------------|-------------|---------------|-------------|---------------|
| 1,155,991,217 | 1,155,991,217 | | | | |
| | | | | | |
| 1,155,991,217 | 1,155,991,217 | | | | - |
| 10,600,432,228 | 6,161,993,532 | 135,000,000 | 2,515,984,264 | 410,116,932 | 1,377,337,500 |
| , | (275,467,500) | | | - | 275,467,500 |
| 3,457,469,142 | 1,707,967,016 | , | 1,749,502,126 | | |
| 1,707,967,016 | 1,707,967,016 | | 1,749,502,126 | | |
| 7,142,963,086 | 4,729,494,016 | 135,000,000 | 766,482,138 | 410,116,932 | 1,101,870,000 |
| 401,402,494 | 401,402,494 | • | - | - | - |
| - | - | | | | |
| 6,741,560,592 | 4,328,091,522 | 135,000,000 | 766,482,138 | 410,116,932 | 1,101,870,000 |
| | | Kupees | Υ | | |

Condensed Interim Statement of Cash Flows (Un-audited)

For the Quarter Ended September 30, 2021

| For the Quarter Ended September 30, 2021 | September 30, 2021 Rupees | September 30, 2020 Rupees |
|--|---|--|
| Cash flow from operating activities | | |
| Profit before taxation Adjustments for: | 1,539,640,234 | 563,088,470 |
| Adjustments for: Depreciation Amortization of intangibles Gain on disposal of property, plant and equipment | 296,068,309 1,308,682 (27,076,702) | 111,329,157 1,308,682 |
| Finance cost Reversal of provision for doubtful advances | 64,063,280 | 74,432,390 (39,599) |
| Provision for Workers' Profit Participation Fund Provision for Workers' Welfare Fund | 31,421,228 114,936,388 | 31,729,102 11,673,017 |
| | 480,721,185 | 230,432,749 |
| Operating profit before working capital changes | 2,020,361,419 | 793,521,219 |
| Changes in: Stores and spare parts Stock in trade Trade debts Advances, deposits, prepayments and other receivables Contract liability Trade and other payables | 20,872,786 (662,015,422) (409,924,330) (124,754,352) 13,104,750 (19,115,907) | 135,013,441 326,357,715 5,919,475 (23,397,077) 108,690,984 (68,337,040) |
| | (1,181,832,475) | 484,247,498 |
| Cash generated from operating activates | 838,528,944 | 1,277,768,717 |
| Payments to Workers' Profit Participation Fund Income tax paid | (160,846,198) (209,262,308) | (114,837,859) |
| | (370,108,506) | (114,837,859) |
| Net cash generated from operating activities | 468,420,438 | 1,162,930,858 |
| Cash flow from investing activities | | |
| Fixed capital expenditure on property, plant and equipment Proceeds from disposal of property, plant and equipment Long term deposits | (667,986,959) 36,241,350 1,399,142 | (335,487,820) |
| Net cash used in investing activities | (630,346,467) | (335,628,308) |
| Cash flow from financing activities | | |
| Repayment of long term financing Repayment of lease liability Net receipt from / (repayments of) short term borrowings Finance cost paid Dividend paid | (272,216,267) (7,299,730) 267,948,351 (73,015,224) | (3,679,879) (760,065,615) (143,247,645) (797,439) |
| Net cash used in financing activities | (84,582,870) | (907,790,578) |
| Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period | (246,508,899) 799,381,739 | (80,488,028) 212,496,497 |
| Cash and cash equivalents at the end of the period | 552,872,840 | 132,008,469 |
| | | |

The annexed notes from 1 to 12 form an integral part of these financial statements.

October 28, 2021 MANSOOR IRFANI OMER BAIG WAQAR ULLAH
Lahore CHAIRMAN MANAGING DIRECTOR / CEO CHIEF FINANCIAL OFFICER

Notes to the Condensed Interim **Financial Statements**



For the Period Ended September 30, 2021

1. Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34 "Interim Financial Reporting" issued by International Accounting Standards Board (IASB) as notified under the Companies Act. 2017; and
- Provision of and directives issued under the Companies Act, 2017

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2 Basis of preparation

These condensed interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. These condensed interim financial statements should be read in conjunction with the Company's latest annual financial statements for the year ended June 30, 2021.

3 Critical accounting estimates and judgements

The preparation of these condensed interim financial statements in conformity with approved accounting standards require the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgements made by the management in the preparation of these condensed interim financial statements are the same as those used in the preparation of annual audited financial statements of the Company for the year ended June 30, 2021.

Significant accounting policies

The accounting policies and the methods of computations adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the annual audited financial statements for the year ended June 30, 2021. Amendments to certain existing standards and interpretations on approved accounting standards effective during the period did not have any material impact on the accounting policies of the Company.

| 5. | Prope | rty, pla | nt and | d equi | pment |
|----|-------|----------|--------|--------|-------|
|----|-------|----------|--------|--------|-------|

Operating fixed assets (Note 5.1) Capital work in progress

5.1 Operating fixed assets

Opening net book value Additions during the period Revaluation surplus during the period

Disposals during the period Depreciation for the period

Closing net book value

| Un-audited | Audited | |
|----------------|----------------|--|
| September 30, | June 30, | |
| 2021 | 2021 | |
| Rupees | Rupees | |
| 12,515,268,098 | 12,658,592,874 | |
| 762,957,251 | 256,878,469 | |
| 13,278,225,349 | 12,915,471,343 | |
| 12,658,592,874 | 4,608,496,136 | |
| 161,908,178 | 6,888,155,095 | |
| - | 1,749,502,126 | |
| 12,820,501,052 | 13,246,153,357 | |
| (9,164,645) | (6,969,265) | |
| (296,068,309) | (580,591,218) | |
| (305,232,954) | (587,560,483) | |
| 12,515,268,098 | 12,658,592,874 | |

6 Contingencies and commitments

6.1 Contingencies

There has been no significant change in contingencies as reported in the annual audited financial statements of the Company for the year ended June 30, 2021.

6.2 Commitments

- Commitments under letter of credits for capital expenditure Rs. 609.73 million (June 30, 2021: Rs. 327.35 million).
- Commitments under letter of credits for other than capital expenditure Rs. 132.48 million (June 30, 2021: Rs. 124.47 million).
- The amount of future ljarah rentals for ljarah financing and the period in which these payments will become due are as follows:

| | Not later than one year Later than one year but not later than five years | Un-audited September 30, 2021 Rupees 41,235,468 67,416,911 108,652,379 | Audited June 30, 2021 Rupees 68,736,060 77,191,728 |
|---|--|--|---|
| 7 | Revenue | Un-audited September 30, 2021 Rupees | Un-audited September 30, 2020 Rupees |
| | Local Export | 7,083,515,166 669,423,455 | 4,429,439,139 358,660,527 |
| | | 7,752,938,621 | 4,788,099,666 |
| | Less: Sales tax Trade discounts | (1,067,030,611) (1,145,413) | (682,763,815) (1,514,505) |
| | | (1,068,176,024) | (684,278,320) |
| | | 6,684,762,597 | 4,103,821,346 |
| | 7.1 Disclosure regarding disaggregation of sales - products transferred at a point in time | | |
| | Type of products: Tableware glass Float glass | 2,102,998,123 4,581,764,474 | 2,001,730,423 2,102,090,923 |
| | | 6,684,762,597 | 4,103,821,346 |



8 Transactions with related parties

Related parties comprises of associated companies, staff retirement fund, directors, key management personnel and other companies where directors have significant influence. Significant transactions with related parties other than those disclosed elsewhere in the financial statements are as follows:

| Related party | Relationship | Nature of transaction | Un-audited September 30, 2021 | Un-audited September 30, 2020 |
|--------------------------------------|-----------------------------|---|-------------------------------------|-------------------------------------|
| Provident Fund | Employee benefit plan | Employer's contribution during the period | 10,337,608 | 8,750,222 |
| Omer Baig | Managing Director / CEO | Remuneration paid | 7,650,000 | 5,400,000 |
| Mohammad Baig | Director | Remuneration paid | 4,080,000 | 2,880,000 |
| Other Key Management Personnel | Key Management Personnel | Remuneration paid | 26,850,208 | 20,589,091 |

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers all members of the management team, including the Chief Financial Officer, Directors and Heads of Department to be its key management personnel.

9. Fair value measurement of financial instruments

Fair value is determined on the basis of objective evidence at each reporting date. The Company has not made any changes to valuation techniques used to value financial instruments as described in annual audited financial statements for the year ended June 30, 2021.

10 Financial risk management

The Company's activities are exposed to a variety of financial risk namely credit risk, foreign exchange risk, interest rate risk and liquidity risk. The Company's financial risk management objective and policies are consistent with those disclosed in the annual audited financial statements for the year ended June 30, 2021.

11 Corresponding figures

Corresponding figures have been re-arranged and reclassified, wherever necessary for purpose of comparison and better presentation.

12 Date of authorization for issue of condensed interim financial statements

These condensed interim financial statements are authorized for issue by the Board of Directors on October 28, 2021.

October 28, 2021 Lahore

MANSOOR IRFANI CHAIRMAN

OMER BAIG MANAGING DIRECTOR / CEO

WAQAR ULLAH CHIEF FINANCIAL OFFICER





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